

10 - Name/Influencer	3 - Top 3 Needs	1 - Personal Connection(s)	Next Steps
Richard and Millie Reese – KDMs! Steve Reese – son Michael Reese – son	<ul style="list-style-type: none"> - Time back in Richard’s day - caring for Millie - Spacious apartment - Multiple dining options - Sons want background checks on employees – Steve is in the S/L biz 	<ul style="list-style-type: none"> - Richard LOVES bourbon, Woodford Reserve specifically - Rocking chair to watch sunset - Millie loves UK basketball - Michael was a baseball player at UK 	8/8 – Don – Face Time “with Richard only” - medical capabilities for Millie 8/8 - Jamie – phone today and PC thank you card to Reeses 8/8 – Brenda – introduce Richard to the Smiths (UK grads) – Face Time? Intro sons to Mr. Jones’ daughter (St. Luke’s church) – Face time? 8/8 – Team – “I Promise” notes with picture of Woodford “waiting for him” in a rocking chair (Amy)
Ray Hill Nick James, ARNP	<ul style="list-style-type: none"> - Meals prepared - People! – socialization – widowed in 2019 - Nick referred Ray - wants health updates monthly – great referral opportunity? 	<ul style="list-style-type: none"> - In construction his whole life - Loves playing church music - Sitting on his patio - Loves hot dogs and chili 	8/8 – Ed to meet with Ray at home. Outdoor chair with his name on it – model apt for 8/12 experience? 8/8 – Amy – record/send (One Day) Mrs. Smith playing piano – “Looking for accompaniment?” Amazing Grace? 8/8 – Don to call Nick discuss communication preferences/additional Discovery 8/11 – Kris – sign for Ray’s experience 8/12 – add PC items to sign
Henry Wasneski Susan Swann – daughter Dr. Suzanne Shemwell – daughter/KDM?	<ul style="list-style-type: none"> - Cancer survivor/health minded - Shower and med assistance - Independence and “male connections” - Suzanne – chiropractor - very interested in our medical capabilities 	<ul style="list-style-type: none"> - Aviation Engineer with The Boeing Company for 35 years - WWII Vet; Navy Aviation Pilot - Earned a Navy Cross - Knows Bert Hemmingway 	8/8 – Ann - Ask Mr. Hemingway to email / offer Face Time visit ASAP 8/8 – Team - Fed Ex “I Promise” notes to Henry. Regular mail note from 3 male Ambassadors to Henry – Q&A offer – get WWII stamps from Post Office (Timothy) 8/9 – Jamie MIGHT know Dr. Shemwell’s med partner – report back. Offer Don call?
Ethel James – KDM! Michael – Only son but lives in Italy	<ul style="list-style-type: none"> - Housekeeping, dining, and yard work - Recently lost driver’s license (Macular Degeneration) – transportation - Wants apartment near lobby - Michael – “uninvolved” but okay to contact 	<ul style="list-style-type: none"> - Ethel - knits / quilts /volunteers to make items for the local hospital - eyesight is becoming issue - Certified hospital chaplain - Widowed – interested in male companionship - Michael – “sorta government job” 	8/9 – Amy - One Day video “Tightly Knit” club to Ethel - send ASAP 8/9 – Ed to make home drop – offer Ambassadors club offer to Face Time 8/9 – Brenda to contact Michael – Discovery focus AND ask Dr. Hollon about his chaplaincy hospital – connect via phone? 8/9 – Don - will Dr. Williams call her re: eye exam visits?
Walt & Sharon Ansell Timothy Ansell – son/POA/KDM! Kris Marshall – daughter/KI?	<ul style="list-style-type: none"> - Sharon - ambulation issues / ongoing weight gain - Walt and Sharon need help downsizing - Timothy – lawyer - Kris – works at PETA – KI – shows horses 	<ul style="list-style-type: none"> - Snowbirds in Sarasota - Walt drives/loves a 1992 Lincoln Continental - Walt loves to dance and wheel Sharon around the dance floor as she sits on her walker - Timothy – has requested RA 	8/9 – Ed – hand deliver RA to Timothy tomorrow 8/9 – Timothy and Kris – Face Time experience with Ansell’s – meet team? 8/9 – Don to call Timothy today – introduce Dr. Mills, Med Dir 8/9 – Jamie – Sarasota weather report app to Ansell’s

Ed – Executive Director / Don – Director of Nursing / Jamie – Assistant Executive Director / Brenda - Community Relations Director / Amy - Life Enrichment Director

Ann - Director of Culinary Services / Timothy and Kris – Concierges